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End of Financial Year Business Bonus Program

We invite all clients to participate in our EOFY BUSINESS BONUS PROGRAM (T&C's apply)

Simply deposit a minimum of \$10k on your FJs a/c prior to 30th June 2026. EOFY Business Bonus dollars will be credited at equivalent to 5.25% per annum to your FJs trading account. This is calculated monthly using the closing remaining credit value from the pre-June deposit in your FJ's trading account making it very easy to track.

Call us now!

We are pleased to welcome our new Ramco Branch Manager, Simeon Craddock to the FJs team. Simeon has lived and worked in



the local region for a number of years. Please make yourself known to Simeon when you have the opportunity.

Seasonal reminders

- OmniBoost K can be used on all crops and will reduce plant stresses during rapid growth.
- Grab a new pair of Rossi boots to keep your socks clean and dry heading into winter!
- We have lamb and calf milk replacer in stock to take care of unfortunate orphans!



Unfortunately, a drier than hoped April wound back some of the early gains we enjoyed after the ripping rains back in February. A few areas across our region continue to be uncomfortably dry. Hopefully the Bom are just being the BOM and they end up being wrong about their depressive commentary for the next three months! I have spoken about the FJs values on various occasions over the last year or two Relationships, Knowledge, Integrity and Consistency. We review these values on a regular basis but haven't felt the need to change them. We believe they are still very representative of how we go forward with our business and the way we believe you would expect to be cared for when dealing with us. Relationships are posted first and remain the most important value we have. Relationships are important for everyone, obviously, not just between us and yourself! We certainly value the

relationships we have with all our clients. Relationships aren't a one-way street. All of us will have good and bad experiences within our own families. We have all had to "give and take" a bit on occasions. When times get tough though, just as is the case with a large volume of supply across all segments, we certainly value the relationships we have with our various supplier partners. I believe that if we are loyal to our suppliers we might receive some loyalty back from them when things get a bit tough too. I think that has been the case over the last few months especially. I reckon we also look after clients that have been loyal to our business with a little more compassion when things get a bit tough on the farm too! Relationships aren't about the price, but offer more valuable benefits such as security, reassurance, mutual respect and trust. Relationships will always remain our top value!

Greg Schubert

Quote of the Month

"There's no shortage of remarkable ideas, what's missing is the will to execute them!"

- Seth Godin

Broadacre

The question of fertiliser supply and price remains under the microscope and will probably continue so while the Middle East conflict continues. Although the last couple months have been a little hectic behind the scenes, most clients have worked closely with our team and are organised for early top dress product. Under a cloud of global uncertainty, this is obviously the best way to be!

Based on the information we are being told, all boats are on track for timely supply into Australian ports. This situation may change depending on circumstances well out of our control. With that in mind, our recommendation is to take all Urea and SOA orders on farm as soon as it is practical.

We do have additional volumes of both Urea and SOA available for sale. Based on current shipping schedules, we will see cargoes of Urea into Australian ports in July. However, the watchout is any type of increased demand or above average rainfall event will quickly exhaust the upside that currently exist in supply.

Please contact our stores if you still need to finalise your topdressing plan and corresponding volumes.

On a broader perspective, phosphates have all increased significantly across the globe. Export restrictions from China are still in place on all specialty fertilisers – ie; NPK compounds and tech grade products. This situation will see a continued level of uncertainty with the potential to affect spring horticulture nutrition programs. We believe we have adequate product secured for ... [Cont page 2/](#)

- Castrol oils and grease in stock. Call our stores to sort an EOFY deal on all you farm lube requirements.
- Neutrog organic fertilisers spread over the gardens in winter will be in plant available form to kick start your plants later in spring!
- Keep up the rodent bait program under the new safety regulations, we have both baits and stations in stock.

- Its not too late to drop the Electrocoup snips in for an annual service which will in turn maintain the prorated warranty on your tools. We stock a full range of spares and complete warranty work on site.
- All our stores stock a full range of batteries for cars, trucks, tractors and other farm vehicles. Don't get stranded on those cold mornings!

"with you in the GROWING business"

cont. from page 1/ our spring programs – with a little nervousness! Utrisha N from Corteva was a handy addition to the plant nutrition arena over the last couple seasons. If drier than ideal conditions do eventuate over the winter season, Utrisha N might be an ideal inclusion with other agchem applications. **Utrisha N is a biological product which fixes nitrogen from the air into the plant.** It provides a supplemental nitrogen to crops through the growing season. It can simply be added into tank mix supplying around 30 units of N directly into the plant without the need of a rain event.

Ryegrass continues to be a topic discussed over the counter and on farm with all clients, not just broadacre focussed either! We also mentioned glyphosate resistant ryegrass in last month's Landlink newsletter. The germinations of ryegrass early in 2026 have provided the best opportunity in years to apply a "double knock" strategy on ryegrass. 2026 has also highlighted the significant amount of glyphosate resistant ryegrass that exists across most farms. The glyphosate resistance populations evident now have generally originated along fence lines. Exacerbated by the use of glyphosate in crop the which in turn increases the selection pressure.

It is critical to control these "escapes" using paraquat with a spike of either Terrador or Amitrol. Don't let this opportunity pass you by this season - talk to our agronomy team about your ryegrass management strategy and put the strategy into practice!

Snails appear to be on the move subsequent to the recent cooler and showery conditions. Snails can cause significant damage to emerging seedlings, especially canola. Continue to monitor emerging canola crops and be proactive if snails are present in any type of volume.

Mouse activity is also evident in some areas on certain soil types. The populations we are aware of are quite sporadic and varied. These populations could increase if the weather remains mild and on the drier side. Continue to monitor for any mouse activity prior to sowing on your farm and take appropriate action if treatment threshold numbers are reached.

Locusts have also been flagged as a watchout in some more northern locations including parts of the Riverland and Mallee. Once more intense populations have been reported to the SARDI hotline, continued monitoring of those areas will take place, with the intent to action control as necessary.

All Clear DS will decontaminate spray tanks and should be used to clean the spray tank and lines when changing actives across the various crop types and prior to spraying any post-emergents.

Pasture

Pasture sowing is underway in most regions as graziers focus on replenishing feed for livestock. Farmer Johns have a range of Medic, Clover, Grass and Cereals in stock across our stores ready for seeding. Custom Blend can be tailored for your specific situation and livestock production goals. Please catch up with one of our agro's to discuss this in more detail.

We have warned about the **need to heed plant back periods** in broadacre situations. The same rules apply when considering pasture establishment. Ensure a check is made of recent herbicide applications for blocks intended to be sown to pastures and also the products that might be included in the knockdown tank mix. Pasture species will emerge quite rapidly while soil temperatures remain high. These **seedlings need to be protected from the usual range of foraging insects** including Red Legged Earth Mite, Aphids and Grubs. An initial bare earth application will provide early protection but any time spent checking for insects over the growing season will ensure timely control and minimal impact on the developing pasture. Always check the grazing withholding periods on products applied to pastures if they are intended to be grazed.

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Viticulture

Vintage has finally concluded for most growers. Although it was more drawn out than recent past seasons it probably felt more protracted on the back of the challenges that are across the wine industry at the moment. Despite these challenges, it is important to maintain quality and production if you are in the business for the long game!

With that in mind, it is important to **consider the nutritional resource that the vines have used over the course of the season**, including any extraordinary amount lost via regeneration after frost events and other stress events that occurred during the season. Soil tests are the most beneficial tool available to assist with identifying underlying causes and to aid with the formulation of a custom nutrition plan.

Tests will also identify if any soil amendments should be applied at this time of year. Applications now will provide adequate time for incorporation and the breakdown of product into a plant available form within the soil profile in readiness for the spring season.

Our agronomy team are able to collect soil samples and arrange testing and subsequent interpretation and recommendations.

Given the dry spring and long warm summer spell, **irrigation scheduling is also important at this time of year.** Adequate soil moisture will allow vine recovery and post-harvest nutrient uptake. It is important to only irrigate to a sufficient level without promoting excessive growth.

Some **cover cropping has been undertaken** since vintage but very dry soils have applied the brakes for many growers. A decent rain event will solve a host of issues across all enterprises!

We have a comprehensive range of seed in stock and can cater for custom blends suitable for specific soil types and mid row treatments. Cereals will provide the best bulk for spring incorporation into the soil or to throw under vine for weed suppression and moisture retention. Medics, clover blends and other legumes will assist with nitrogen fixation while brassicas may be considered for nematode suppression.

Under vine weed management subsequent to the late season rains should be a priority. Weeds that have germinated subsequent to the February and March rain events have become stressed and may be a little more difficult to control. Ideally, herbicides should be applied to young weeds when they are more susceptible with less root mass. Residual herbicides can be included in the knockdown tank mix to manage subsequent autumn germinations. Residuals also provide an additional mode of action to assist in reducing the incidence of herbicide resistance. Katana from AgNova is a new addition to the arsenal available for weed control in vineyards, citrus and olive orchards.

Check what weed species are present in your blocks and especially note any that may have survived previous herbicide applications that may indicate the presence of a resistant weed population. Once you have a comprehensive stock list give any of our FJs agro's a call to discuss a season long weed management plan to take care of these nutrient and moisture sapping suckers!

Pruning has begun on a few early blocks. Some planning needs to take place in determining the future of some blocks prior to pruning. Consider the cost of production eg, pruning, fungicide and herbicide applications as well as in season canopy management etc.

Our agro's can assist in these considerations as well as offering advice on alternative pruning options to minimise any financial impacts to your business in these uncertain times.

Save the Date.

FJs Annual Viticulture Breakfast
on Tuesday 28th July
at the Angaston Football Club
Additional details closer to the date.

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Orchard, Citrus and Horticulture

Late Lanes from last season have been the final varieties harvested during the month of April so focus is now fully forward.

Orchard operations have passed the intense seasonal peak as colour break is on the go in all citrus orchards across the region. Obviously, some pests might still require attention in later blocks. Mealy Bug activity is still evident but in low and isolated numbers while Red Scale have dropped off significantly subsequent to the cooler night time temperatures. **It would be prudent to keep an eye on any insect activity that you are aware of in your blocks** however, we wouldn't expect damage to result from remaining remnant pest communities.

The pleasant daytime temperatures have hastened fruit ripening over the last week or two. It is likely that some M7 blocks will be harvested in the near future.

Fungal infections have been managed with final copper applications prior to the approaching harvest. A number of blocks also had a late Gibberellic Acid (GA) included in the tank to assist in delaying rind ageing and pushing harvest out an additional two weeks or so.

Although the drier weeks of April saw weed activity drop away, recent additional rain events may promote an additional flush of growth. These weed populations should be taken care of whilst plants are small and easier to control. Contact our stores for additional advice on specific problem weeds.

Given the current pressure on global fertiliser supply and the corresponding increase in their cost, all nutrient inputs need to add value to the farm business via improved yields and produce quality. Soil and plant tissue tests will assist in determining your blocks current nutritional status and assist in making informed purchase decisions on required nutrient volumes to achieve yield and quality targets. These tests should be locked in as a priority over the next week or two. Our team will discuss the results with you to accurately tailor your fertigation programs for the upcoming season. Please contact our Ramco store to discuss all these matters or call Georgie Pater on 0448 679 125 to assist you with soil and tissue tests and to discuss how FJs can source, blend and deliver a targeted nutrient program specific to your block's requirements.

“with you in the **GROWING** business”

Animal Production & General Merchandise

Lambing season is well underway across all regions with most conversations indicating more than satisfactory percentages. All producers will be well aware of the mandatory EID tag protocols now in place. Government rebates are available for purchases of the current year's tag colour. As you would all be aware it is now mandatory for all arrivals to have an EID tag applied. The government rebate will be in play for this year's orange tags. The rebate is still available on additional tags of other colours however growers need to follow the claim process via consultation with PIRSA. There are many tag options available for livestock identification. Ideally you will bring one of your existing tags into our stores when ordering this season's tag supply. This will negate any confusion about the brand and type of tag you prefer and to also ensure that any identification stamping can be synchronized with previous tags. We can also store your PIC and tag brand within our system for future reference – just advise our stores. **Annual vaccination programs are also reviewed at this time of year.** Initial vaccination shots also set lambs up for lifelong immunity. Despite continuous reminders, it is evident that many lamb producers still take a few short cuts in their efforts to meet the timelines in annual vaccination boosters. Give any of the FJs stores a call to sort all your vaccine requirements and make sure you include the GlanEry B12 product for breeding stock. GlanEry B12 also protects against Erysipelas Arthritis and has the included B12 supplement to overcome Cobalt deficiency. Our FJs staff can assist with additional advice to ensure your flocks remain protected from one season to the next as well as

Although **worm testing can be undertaken at any time** of year, sheep producers will typically take tests during autumn and early winter when handling the flock more regularly over the lambing season. Recent tests across the FJ's patch have indicated a vast range of results. A "rule of thumb" minimum threshold of 250 eggs per gram should prompt a drench program. Please call into any of our branches to discuss this further

specific to your flock's production plan and to arrange a time for faecal samples to be collected and sent for laboratory analysis.

Call any of the FJs stores to sort End of Financial Year Deals including fencing, gates and accessories. Check out the Cyclone gate advert on this page, pick up a handy cash back deal on all purchases of four or more N-Sure gates field gates.

Water storage tank deliveries have pushed out to a 4 – 6 week window. Give any of the FJs stores a call to discuss your water storage plans.



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